



## Skills Snapshot – here’s what we can offer you through our partnership with Networks First.

| Manufacturer & Accreditation                           | LAN | WAN | IPT | WLAN | Security | RNM (Remote Network Monitoring) |
|--|-----|-----|-----|------|----------|---------------------------------|
| <b>3Com</b>  | ✓   | ✓   | TE  | TE   | TE       | TE                              |
| <b>Avaya</b>   | TE  | TE  | ✓   | NA   | NA       | ✓                               |
| <b>Aruba</b>   | NA  | NA  | NA  | ✓    | NA       | NA                              |
| <b>Brocade</b><br>(formerly known as Foundry Networks) | ✓   | NA  | NA  | ✓    | NA       | ✓                               |
| <b>CA (Spectrum)</b>                                   | NA  | NA  | NA  | NA   | NA       | ✓                               |
| <b>Cisco - Silver</b>                                  | ✓   | ✓   | ✓   | ✓    | ✓        | TE                              |
| <b>Dell</b>  | ✓   | NA  | NA  | NA   | NA       | NA                              |
| <b>Enterasys - Gold</b>                                | ✓   | ✓   | NA  | NA   | NA       | TE                              |
| <b>Extreme ESP</b>                                     | ✓   | NA  | NA  | ✓    | NA       | TE                              |
| <b>HP Procurve</b>                                     | ✓   | NA  | NA  | ✓    | NA       | TE                              |
| <b>Juniper (Netscreen)</b>                             | NA  | NA  | NA  | NA   | ✓        | ✓                               |
| <b>Mitel</b>   | NA  | NA  | ✓   | NA   | NA       | ✓                               |
| <b>Nokia Checkpoint</b>                                | NA  | NA  | NA  | NA   | ✓        | NA                              |
| <b>Nortel - SSP</b>                                    | ✓   | ✓   | TE  | ✓    | TE       | NA                              |
| <b>Packeteer</b>                                       | NA  | ✓   | NA  | NA   | NA       | NA                              |

✓ – Formal Accreditation  
 TE – Trained or Experienced Personnel  
 NA – Technology not available from the manufacturer

**3Com** - Networks First has 20 years 3Com experience

**Avaya** – capabilities include designing and install IP Office

**Aruba** - capabilities include wireless site surveys and commissioning

**Brocade (formerly Foundry)** - skills in design and commissioning of Foundry Networks.

**CA Spectrum** – is used as part of our managed service offering

**Cisco** – Networks First has a Gold Star for Customer Service

**Dell (Powerconnect)** - skills in the installation and commissioning of Dell Powerconnect

**Nortel Networks** – Networks First has a consultancy skills in Nortel Networks and has been an SSP for three years

**Mitel** - Networks First has the highest number of trained Mitel 3300 engineers in the Channel

**Packeteer** – Skills and capabilities in the installation and commissioning of Packeteer.

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