



## Secure Unified Communications Solutions Guide

Secure Unified Communications (UC) enables businesses to reduce business latency and improve business processes.

For employees on cross-functional and cross-site teams, UC reduces the need to travel for meetings and it speeds up decision making by providing people with audio conferencing, video conferencing, data sharing, web collaboration and instant messaging all at their fingertips. Colleagues can participate in conference calls and share documents regardless of where they are.

Amillan's UC solutions are part of a secure architecture and are fully auditable, Solutions include: Business Integrated Communications Solution (BiCS), My Teamwork, My Instant Communicator, video conferencing, mobility solutions, as well as VoIP Protocol aware firewalls (Brick), Host Integrity Checking (CyberGatekeeper), Network Access Control (Safeguard) and can include data, wireless and voice

### Business benefits



#### Reduce costs

Reduce travel expenditure by using collaboration tools – audio/web/video conferencing  
Deploy centrally and use pay as you grow licensing.  
Reduce training by providing a consistent interface on mobile/PCs/laptops/IP Phones.



#### Boost productivity

Reduce business dead time by allowing employees to communicate regardless of their location, using the most appropriate device.  
Give everyone more visibility across the business to see how best to contact colleagues and in which way. Reduce the number of unnecessary emails/voicemails people receive

## Is this you?

Ideal Secure Unified Communication customers include any organisation that needs to:

- Protect itself against extremes in weather
- Reduce annual sickness leave
- Reduce business travel costs
- Enable more effective home/tele-working
- Reduce business latency and speed up business processes
- Respond faster to everyone in the supply chain
- Improve customer relationships
- Save money and make more money

**Unified communications can do all of these.**

# You may think...

## Unified Communications is too expensive

- ⊕ Consider the reduction in travel costs that UC can provide
- ⊕ You only have to buy the tools that each user needs
- ⊕ Amillan and Alcatel-Lucent provides pay as you grow licensing
- ⊕ Everyone have more time to grow the business

## I use Microsoft at the desktop and we use OCS or LCS

- ⊕ Alcatel-Lucent's Unified Communications solution fully integrates with Microsoft OCS and LCS and IBM Lotus Notes
- ⊕ Alcatel-Lucent Unified Communications enhances the Microsoft deployment to deliver rich presence, consistent and seamless user interface no matter what device is being used
- ⊕ Alcatel-Lucent's My Teamwork solutions have been rated Best in Breed by Miercom Lab's

## Unified Communications is not secure

- ⊕ Alcatel-Lucent's UC solutions are deployed in a secure architecture
- ⊕ Alcatel-Lucent secures the perimeter
- ⊕ Alcatel-Lucent can integrity check users and their credentials before they can access services
- ⊕ All services are fully auditable

## It's difficult to install

- ⊕ Alcatel-Lucent provides pre-integrated UC solutions through the Business Integrated Communications Solution (BiCS) platform
- ⊕ Alcatel-Lucent Unified Communications solutions are proven to integrate with Microsoft and Lotus Notes
- ⊕ Alcatel-Lucent solutions are simple and quick to install

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