

## **Amillan drives growth and innovation with the appointment of Strategic Development Director.**

Alcatel-Lucent Premier Partner appoints former Polycom Managing Director to develop collaborative and unified solutions for the private and public sector.

**Birmingham, December 1<sup>st</sup> 2009** – Amillan, an Alcatel-Lucent premier partner that provides converged networks, contact centre solutions and managed services to some of the UK's leading household names, have appointed Richard Reid to their Board as Strategic Development Director.

Reid has a long track record of establishing and growing successful international businesses in the technology sectors of unified communications, collaboration, network security and voice/data integration. Former Managing Director EMEA for Polycom, he grew it's EMEA presence from start-up to £100m per annum. He has also held executive roles at Infotron, WatchGuard and Face2Face Meetings and most recently ran his own company providing mentoring, coaching and account development to a number of organisations, including Cisco and Networks First.

Phil Jordan, Managing Director, Amillan said: "We've been working with some of the UK's leading businesses for over 25 years and are now entering a new phase of investment and growth. With Richard's excellent track record, we are looking forward to building on our successes and further developing our portfolio of solutions to help many more public and private sector organisations."

Richard Reid, said: "My attraction to Amillan is the fact that the business continues to invest in the future at a time when many of our competitors are struggling to add value to their clients. Amillan is privately owned, cash rich and very well managed. That puts us in a real position of strength to deliver collaborative and unified solutions so our clients can face the future with confidence. I am delighted to be joining Amillan at this exciting stage of it's development.

- ENDS -

## **Notes to Editors**

### **About Amillan**

Amillan provides communications solutions to help businesses to achieve their strategic goals. Business process improvement, optimised efficiency and return on technology investment are just some of the deliverables. With a reputation for delivering solutions that make a real difference to business performance, Amillan is a trusted technology partner to many of the UK's leading businesses. Combining best practice with innovative communications technologies, Amillan's clients benefit from streamlined communications environments where all parties are empowered to become more productive and more efficient.

<http://www.amillan.co.uk>

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